

AN ISO 9001 : 2008
Certified Organization

SPOTER Distributor Training Manual

Vol. Version 1.1

SPOTER VEHICLE TRACKING SYSTEM combines the use of automatic vehicle location in individual vehicles with software that collects these fleet data for a comprehensive picture of vehicle locations. Our vehicle tracking systems commonly using Advance GPS Technology Design at USA. Vehicle information can be viewed on electronic maps via the Internet or specialized software. The data also automatically stored at our server, which can be viewable letter.

Qty.	MRP
250 ml	315.00
500ml	620.00
1Ltr	1200.00

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Product Details:

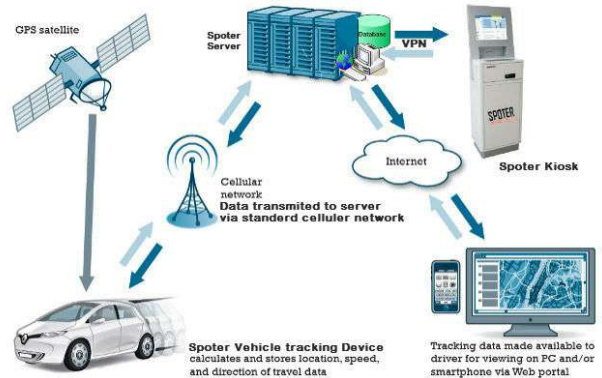
Satellite Based Vehicle Tracking System

A Satellite based Vehicle and Fleet Management System and Solution.

Spoter is a comprehensive device, which helps a owner to Track, Monitor, Safe-guard, Control and Manage a vehicle, driver, Goods and Fleet through a single web interface.

Due to its low-cost and effective management, it make easy to process and monitor operations for fleet owners like logistic, Transport, Education, Rental Service operators, corporate companies, Hospitals, Security Services, Government and many other types of Organizations and Agencies.

The essence of telemetry and use of location based services (LBS) is to enhance security, efficiency and reduce operation cost. In addition, it also enhances effective monitoring and control of personnel and assets.



Spoter is an advanced Vehicle Monitoring System with advanced management capabilities that offers much more features than a standard GPS Tracking system at comparable, or in most cases lower cost. The system is backed by technicians and engineers with the ability to customize expand and successfully deploy it to virtually any application.

Our System, tracks current location and speed by 24 Satellites which assures the owner of best and quality services as compared to other similar looking products in Market.

The solutions we offer provide visibility of your vehicle anywhere in India we also have significant technical advantages over other competing products in the market today. These solutions allow you to:

- Increase safety of vehicles and occupants
- Reduce operating cost
- Have control of your vehicles
- Reduce risk of theft to the barest minimum.
- Increase productivity.



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Product Features:

BENEFITS

- **Internet Tracking:** we offer real-time tracking, i.e. you have complete control of your vehicles by monitoring its activities on-line.
- With the **enable/disable** facilities, Theft and Misuse of automobiles and other assets will be reduced.
- With its effective work distribution and monitoring, staff productivity will be enhanced.
- Reduce cost with fuel sensor to monitor fuel loading and usage.
- Safe-guards vehicles by monitoring maintenance, as well as on time information during accident or theft.
- Customized reports for various departments e.g. Admin/Finance etc.
- Accident dispute can be managed better by monitoring speed and driving habit of the driver.
- **Speed:** it has a perfect fast speed in operation between user and vehicle.
- Uses SMS and Internet for presenting reports.
- **SMS alert (Optional) :** receive additional SMS for specified events on your vehicle.

The features included in our Basic model for customers are as follows:

- 1) High sensitivity GPS chip-set.
- 2) Built-in switching power supply, wide voltage input: 9V to 24V.
- 3) Optional SMS functionality supported.
- 4) Built-in monitoring CPU, automatic fault recovery.
- 5) Support GSM 900/1800MHz cellular network as data carrier.
- 6) Built-in GSM and GSM Antenna.
- 7) Built-in Storage Capacity.
- 8) Optional Wire-tapping (Voice monitoring) - Optional.
- 9) Inbuilt motion sensor for power saving and exact location identification.
- 10) Geo- fencing control.
- 11) Over speeding alarm.
- 12) Portable, easy to install.
- 13) Real Time System View (Track a wide range of vehicles at a time).
- 14) On board data storage (The tracking information of 30 days of vehicle stored automatically.)
- 15) Advanced Reverse Geo-coding based on accurate google map data (accurate street names for stops)
- 16) Flexible Reporting Platform (Time on customer site, over idle, service / odo-meter, stop with distance travelled, geofence reports, etc.)
- 17) Mobile interface (View vehicle locations from a mobile device)
- 18) Anti-theft protection.
- 19) One year Standard warrantee.
- 20) Multiple Server support.

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Others Information:

Terms & Conditions:

Warranty

1 year repair/replacement standard limited warranty on the Tracking Device.

Annual Maintenance Cost Rs. 2000/-

To extend the comprehensive warranty you will need to cover them under an AMC.

AMC will cover:

- Unit replacement in case of damage one time maximum for four times.
- 4 preventive service calls per unit yearly
- 4 trouble-shooting calls per unit yearly

Terms and Liabilities

A. Payment: 100% advance against purchase order.

B. Delivery: Delivery within 2-3 Weeks of receipt of purchase order and advance payment.

Carry – In Warranty

Spoter warrants that in normal usage and with proper maintenance, its product (Vehicle Tracking Unit) will conform to their specification for a period of 12 months from the date of purchase by the customer, subject to the conditions,

Any product, which proves to be defective in normal usage during that 12 months period, will be repaired at Spoter or replace by Spoter. Warranty does not cover any battery, pad, Antennas & cables.

Limitations

Spoter shall be limited to the repair or replacement of any parts of the product, which are defective in materials. Spoter Shall not be liable in any way for Product failure, or any resulting loss or damage which arises from:

- Use of product in an application for which it was not designed or intended.
- Corrosion, degradation or wear and tear.
- Failure to service or maintain the product in accordance with Spoter recommendations.
- Failure to Data & Satellites Network.
- Faulty or deficient installation of the product.
- Any modification of alteration of the product.
- Conditions that exceed the products performance specifications or safe working loads.
- This warranty does not cover any incidental costs incurred for the investigation, removal, carriage, transport or installation of product.
- Service by anyone other than authorized Spoter representatives shall be taken as warranty void unless it accords with Spoter guidelines and standards of workmanship.

Liability

Spoter shall not be responsible for

- Any loss of anticipated turnover or profit or indirect, consequential or economic loss, Damages, costs or expenses payable to any third party, Death or personal injury, Any loss of warranty of vehicle due to installation of device.

Procedure

• Both warranty and non-warranty repairs can only be performed at Spoter. The customer shall send the goods together with an order for warranty or non-warranty repair to the Spoter service office. The order shall be delivered in writing by mail or electronic mail. The order must contain a detailed description of the defect. Both warranty and Non-warranty repairs shall be carried out by Spoter in 25-30 working days from the receipt of order.

- In case of warranty repair, the customer shall be responsible for transport of goods to service office and transport of goods back to the customer. If it is found that the repair is not subject to warranty, all costs of repairs will be borne by the customer.

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Service Level Details:

- In case of any manufacturing defect in the Tracking Unit or need for any troubleshooting in the Tracking software, the support team will respond to addressed problem within 6 hours provided the vehicle is made available for check at mutually agreed location.
- For the location other than mutually agreed location, the service engineer will assess the cause of problem and will provide the time and assistance to repair, on case basis. The response of support service will be in addition to the travel time to provide the response.

DEMO :

For demo: login onto: www.spoter.in
Under '[Tracking Server 1](#)'.

USERNAME: demo
PASSWORD: demo

You can take a look of our demo videos at:

<https://www.youtube.com/watch?v=Vlg1aFN2AuY>

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SPOTER At-A-Glance:

Warm Greetings,

Welcome to SPOTER VEHICLE TRACKING (*India's No.1 rapidly growing vehicle tracking System*). SPOTER offers web based GPS/ GPRS/ SMS Tracking Device and web based user control application, enabling full vision and Track record of his/her Vehicle. Our quick and better services, large collection of various GPS products, maximum features and above all transparency have made SPOTER more efficient in the sector of Vehicle Tracking, Safety and Security of our Family and Customers.

Actually this is a tracking system by which you can track your vehicle location, speed, Fuel Consumption, Trip statements and Records etc instantly with your mobile or pc, not only that the tracking data will be stored in our server for 30 days, through which you can find your vehicles data over a period of time.

SPOTER is a subsidiary company of WEBINOVATION, operating since 2004, and 'Spoter' was launched in 2014. For more information about our products, you can visit our SPOTER website www.SPOTER.in.

Select 'SERVER 1' and enter *Username: demo, Password: demo*. You can feel the experience of Spoter Vehicle Tracking System Live...

GPS Vehicle tracking system is nothing but a global positioning system of vehicle tracking system with an installation of an electronic device. The device sends signals time to time by using INTERNET/GPRS. So Customer needs a GPRS enabled SIM with all the devices. It requires data usage of approximately 50MB/month. Additional Monthly Server charges are required for live tracking.

This is a satellite controlled mobile type device which will be installed with your vehicle; this device collects all the location, speed data from satellites. After getting the data, the device sends the data to our server via gprs connection of a SIM and customer track his vehicle from our web panel.

Key Features:

- View real-time location,
- Fuel Sensor,
- Track mileage,
- Establish routes and rules to alerts,
- Vehicle operating status,
- View the vehicles from anywhere anytime through Internet connected Mobile / Pc.

For more details please contact us at : +91 7872766958
or write us at: sankar@SPOTER.in

Thanking You,
Team Spoter.

Soft Solid
CAREER OPPORTUNITIES



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Company Details:

Company Information :

SPOTER is a part of Weblnovation which is a leading Information Management Solutions provider in India since 2004. We are associated with investment planning, developing distribution network, leadership and after all assured returns of investment, we have worked with some leading brands dealing with FMGC , Information Technology, life Style, Home Appliance, Media & Entertainments and some heavy industries like Cement, Steel, Paints etc.

Weblnovation associates with the expanding world of Information Technology, developed great expertise as a leading Outsourcing Service provider to MNCs by giving onsite support to their clients.

Weblnovation established itself as an eminent System and Network Integration service provider Encompassing a varied range of Information Management Services. We are team of IT professionals having more than 9+ years of development experience and having excellence in delivering high quality, cost effective and reliable IT services (ITSSM) to customers.

Weblnovation, headquarters in Haldia, West Bengal, India. With wide network of branches throughout India.

Few more areas which Weblnovation covers are :

- Web hosting & Development.
- Software and Web development
- Custom database software systems
- ITES
- Organization Automation & Consultation
- E-Commerce development
- Brand development .
- Communication Services.
- Voip Services
- Project Management & Maintenance
- CCTV Security Surveillance System
- Digital Signature resourcing.

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SPOTER Business Opportunity :

Warm Greetings from SPOTER!!!

Thanks for showing interest for the Business opportunity of Spoter –Vehicle Tracking and Fleet Management Solutions.

Spoter is a unique Vehicle Tracking and Fleet Management System which profits an individual or a business by providing current and Past Travel data of their assests/vehicles.

Key benefits of Spoter include: Real-time vehicle location, vehicle status, route and driving details, fuel consumption, important alerts, geo-fencing, detailed reports etc.

Spoter is mainly promoted in corporate sector and Fleet owners like logistic, transport, education, rental service operators, corporate companies, hospitals, security services, government and many other types of organizations and agencies in coordination with a distributor.

The role of a distributor mainly involves coordinating with the Sales Team and promotes the products of Spoter by various marketing, promotional and sales activities at distributor areas.

Any business opportunity generated or approaching us from any retailer area or nearby areas (where retailers are not yet appointed), shall be redirected to the relevant retailer for Welcoming and converting into business.

The Distributor will be responsible to coordinate with retailers for their complete Activation in distributor area.

Once any lead is ready for business conversion sales team will pass the prospect to the distributor to discuss financials, terms and close the deal.

We offer assured and consistent profit margin upto 50% to our distributors along with a recurring profit from each client every year.

Franchise Advantages:

- Operating manuals
- Field assistance
- Head office experts will assist in setting up franchise
- Lucrative returns on investment

Which make this opportunity unique one.

Grabbing this business opportunity is the best step you can take to become a leading entrepreneur of tomorrow!

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PRICING STRUCTURE:

FOR BETTER MARKET PENETRATIONS AND BUSINESS GROWTH.

We have made few changes and modifications in our existing services and pricing for better market penetrations and growth of your business successfully and also to be ahead always in this competitive market race.

With the new structure we wish not just to increase sales but also we will be able to deliver services in a better way to achieve customer satisfactions and expectations.

EMPLOYEE TRACKING SYSTEM

Distributor Price Rs. 1800/- per Employee Per Year.

VEHICLE TRACKING SYSTEM

As per new pricing structure (mentioned Below) we have made 'Streaming Server & Setup' yearly charges as Optional.

'Streaming Server & Setup' option can be opted by a customer anytime as per his / their need and suitability.

NEW DISTRUBUTOR PRICING For Vehicle Tracking System		
Product Description	Charges (Per Unit)	Remarks
DEVICE – M2100	3,800/-	One Time
Server Subscription	1,800/-	Yearly / Mandate
Data Subscription	1,400/-	Yearly / Mandate
Streaming Server	3,000/-	Yearly / Optional

